

# Get Two Times the Performance. At the Same Price.

Guaranteed.



## Accelerate Your Digital Transformation Engines with our 2X Performance Guarantee

As artificial intelligence, machine learning, and technical computing become mainstream workloads, customers are demanding solutions to meet the high-performance requirements for these and more types of applications that can provide a competitive advantage in the market and change the way they do business.

However, fueling these digital transformation engines with enough data is holding organizations back from realizing the promises of AI and ML, and many organizations are still struggling to move their enterprise AI initiatives ahead. A key reason is their legacy NAS data systems cannot support the performance and scalability demands of these new workloads.

The WEKA® Data Platform removes the barriers to data-driven innovation through its advanced software architecture optimized to solve complex data challenges and streamline the data pipelines that fuel AI, ML, and other modern performance-intensive workloads.

We are so confident in the revolutionary approach the WEKA Data Platform provides, that we will stand behind it with a guarantee. If we can't deliver twice the performance of a comparable-sized and priced NAS storage appliance, we will pay to make up the difference.

## Better Handle on Unstructured Data with a Data Platform

One of the fundamental challenges and opportunities for organizations is the tremendous growth of unstructured data. On the one hand, managing, analyzing, and extracting value from unstructured data can be complex due to its diverse formats and lack of predefined structure. On the other hand, unstructured data holds valuable insights and potential for businesses when properly harnessed through advanced analytics, natural language processing, computer vision, and other AI-driven techniques. Extracting that value is becoming increasingly important for organizations seeking to make data-driven decisions, unlock

business breakthroughs and discoveries, and drive innovation to gain competitive advantages.

To power data-driven innovation, organizations are eliminating the complexities of legacy data infrastructures and replacing them with a data platform. A data platform can handle all the distinct requirements of the different types of data needs across the organization – massive ingest bandwidth, mixed read/write performance handling, and ultra-low latency. It also manages data across on-premises, cloud, or hybrid environments, enabling easy data mobility between them all.

## The Details

**To qualify for the guarantee, you'll need to meet all of the following eligibility requirements:**

1. Compare WEKA to a qualifying all-flash NAS appliance for a new purchase.
2. Be evaluating a similarly configured, generally available storage solution at least 500 TB of useable capacity.
3. Compare aggregate cluster IOPs and/or bandwidth performance using readily available tools such as FIO, El Bencho, or IOzone.
4. Customers must supply a competitive price quote, performance tests and identify participation in this guarantee at the time of purchase.
5. Participating customers must agree to all terms and conditions listed in the WEKA 2X Performance Guarantee.
6. Final deployment must have an equivalent or greater capacity to the evaluation running on WEKA.

### It's easy to participate in the WEKA 2X Performance Guarantee

If you are considering upgrading or getting a new all-flash NAS appliance just compare their performance with WEKA's. Give us their price quote and aggregate performance results. If, a year after implementation, we cannot show that for a similar configuration, we deliver double the performance at the same price then we will give you the necessary WEKA software licenses and hardware capacity to make up the difference.

## Get Started Now!

Accelerate your performance-intensive workloads with WEKA, and experience unparalleled performance, scale, and data shareability for your AI & HPC workloads. WEKA solves the data performance and data sharing problem at scale, across applications in high-performance technical computing environments.

- ✓ For more information about the WEKA Data Platform and to get started with your WEKA 2X Performance Guarantee, visit: <http://weka.io/guarantees>
- ✓ Find a participating WEKA X Partner, visit: <https://www.weka.io/company/partners/channel-partners>

This Guarantee is exclusively governed by these WEKA 2X Performance Guarantee terms and conditions and is void where prohibited or restricted by law. To receive the Guarantee, Customer must provide a signed copy of these terms and conditions before placing a purchase order. WEKA reserves the right to change the terms and conditions of this Guarantee and the Guarantee Program, or modify or end this Guarantee or the Guarantee Program, at any time without notice and without recourse to the Customer. However, such change, modification, or termination will not affect the Guarantee terms that the Customer has previously signed. Unless otherwise restricted by law, the terms and conditions of this Guarantee will be construed pursuant to the governing law as set forth in (a) Customer's separate written agreement with WEKA that governs Customer's purchase of the WEKA Data Platform software, or (b) in the absence of such agreement or if the Customer is purchasing the WEKA Data Platform from an authorized WEKA reseller. In the event of any conflict between these WEKA 2X Performance Savings Guarantee terms and conditions and the terms referenced in (a) or (b) above, as applicable, these WEKA 2X Performance Guarantee terms and conditions will prevail.

#### LIMITATION OF LIABILITIES

THE REMEDIES DESCRIBED ABOVE ARE THE CUSTOMER'S SOLE AND EXCLUSIVE REMEDIES UNDER THIS GUARANTEE. IN NO EVENT WILL WEKA BE LIABLE FOR ANY LOST REVENUES, LOST PROFITS, INCIDENTAL, INDIRECT, CONSEQUENTIAL, SPECIAL OR PUNITIVE DAMAGES. WEKA'S MAXIMUM LIABILITY UNDER THIS GUARANTEE SHALL IN NO EVENT EXCEED [THE CUSTOMER'S PURCHASE PRICE FOR THE QUALIFYING PURCHASE SUBJECT TO THE GUARANTEE CLAIM.] WEKA RESERVES THE RIGHT TO NULLIFY THE CONTRACT IF ANY CHANGES ARE MADE TO UNDERLYING SOFTWARE, BY OUR OEM PARTNER, THAT MAY IMPACT ORIGINAL



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